



# The DeMolay 10 Most Wanted

## Who are the DeMolay 10 Most Wanted?

These are your friends from school, clubs, sports, and your community that would make great fits for DeMolay. Select one person per question who is not already a member of DeMolay and whom you have not already listed. This list then serves as your guide of people to bring out to your events or discuss DeMolay with further.

## Why make a DeMolay 10 Most Wanted list?

Writing things down is proven to make you more likely to follow through with any task. Think of this as a to-do list. Work your way down the list, name by name, and as a Chapter, plan events for each type of friend. This will help you stay organized and make sure you don't forget anybody.

## What happens with the DeMolay 10 Most Wanted once it has been made?

Make copies of each form made. One will go to the member who created it and the other stays with the Membership Committee chairman, Master Councilor, and/or the Chapter Advisor. The member is now tasked with talking to those friends about DeMolay. The Membership chairman compiles all of the names into a spreadsheet. They will track the overall progress of this program and follow up with every member about their progress. Along with tracking the progress the members are making with their lists, the Membership chairman should also be working with his committee to plan open houses and events to bring your new prospects out to.

When your chapter writes down all your friends in different categories, you can hold different membership events that focus on each friend. Hold a sports tournament for all your athletic friends. Then hold a day trip for your friends that like to travel. Get your Chapter to show an interest in what they are interested in and you will be more likely to get them in.

## The Follow-through

1. Put each name on a spreadsheet (Microsoft Excel, Google Sheets, etc.) organized by the different categories
2. Get the contact info of everyone on the spreadsheet.
3. Plan events around the different categories of friends.
4. Have chapter members personally invite their friends to the event. Record if they accepted the invitation or not
  - a. If the response was no, ask them why. Most of the time it is a schedule conflict.
5. At the event itself, make sure to introduce them to everyone in the chapter.
6. After the event, reach out to them again. Ask if they enjoyed the activity and be sure to invite them to future events.

*Invite Example: "Hey Jake, this is Alex from Tennis. Some friends and I are going paintballing this Saturday. You want to come?"*



## DeMolay 10 Most Wanted

Name \_\_\_\_\_

First Name and Phone #

1. Who is your smartest friend?

\_\_\_\_\_

2. Who is your funniest friend?

\_\_\_\_\_

3. Which of your friends is the most fun to be with?

\_\_\_\_\_

4. Which of your friends is the most reliable?

\_\_\_\_\_

5. Which of your friends likes to travel?

\_\_\_\_\_

6. Which of your friends is most athletic?

\_\_\_\_\_

7. Which of your friends likes acting and theater?

\_\_\_\_\_

8. Which of your friends is the most creative?

\_\_\_\_\_

9. Which of your friends likes to speak in front of groups?

\_\_\_\_\_

10. Which of your friends is the most into video games?

\_\_\_\_\_